




# *Liodry Foods*

Food Specialists . . . .

---

2024



The background is a light cream color with various food items and green leaf graphics. In the top left, a white bowl contains bright orange powder, with several wavy potato chips and small dark seeds scattered nearby. In the top right, there are more wavy potato chips and a small white bowl of red sauce. In the bottom left, a white bowl holds a vibrant red powder, surrounded by more wavy potato chips. In the bottom right, a white bowl contains a bright green powder, with a green rosette-shaped garnish next to it. Large, stylized green leaves and small green circles are scattered throughout the background.

EXPERTISE, DEDICATION AND PASSION SINCE 1998

“The taste is what makes things  
unique and desirable”

Herwo Tellin  
Founder & CEO

## INDEX

*The Company* 4

*Strengths* 10

*Retail Products* 15

- Chef Tellini ..... 17
- Ready Meals in a **Pouch** ..... 18
- Ready Meals in a **Cup** ..... 19
- Ready Meals in a **Box** ..... 20

*Products for Industry* 21

- Seasonings for **Snacks** ..... 23
- Preparations for **Stuffed Dry Pasta** ..... 24
- Preparations for **Breading and Batter** ..... 25
- Preparations for **Industrial Food Specialities** ..... 26
- Preparations for **UHT Vegetable Cream** ..... 27
- Ingredients and Flavourings for the **Food Preservation Industry** . 28
- Dehydrated Preparations for **Ready Meals** ..... 29
- Preparations for **Desserts** ..... 30





# *The Company*



WHO WE ARE

## IN THE HEART OF *Food Valley*

We are an Italian company which, since 1998, has treasured the traditions of the fertile land where it was founded, a land that tastes good.

Close to Parma, in the very heart of Food Valley, in that place recognized today as an authentic culinary platform, where good cooking is not a figure of speech but a reality.

**This is where our roots lie.**

**This is where our products are born**, the fruit of tradition but also of innovation: **Sauces, Condiments, Industrial Preparations and Ready Meals for Retail.**



**Liodry Foods**  
Food Specialists





## OUR VISION AND MISSION

### OUR IDEA OF THE *Future*

We believe that **new lifestyles and food habits, culinary fusion**, reinterpreted with the **same care, goodness and attention to quality**, typical of the **Italian cuisine**, one of the most appreciated in the world, can **guide the future development of food**.

**We foresee a growing demand for ready meals to gift new experiences and tastes.**



### OUR *Commitment*

We offer a range of **ready-to-eat, tasty, healthy** dishes that can satisfy the diverse needs of new consumers, increasingly attentive to the quality and authenticity of what is proposed to them.

We are expert, reliable and trustworthy partners for industry, able to offer a range of preparations and ingredients which **can add value to any recipe**.

*Liodry Foods*  
Food Specialists





## OUR CHARTER OF VALUES

WE ARE

*Who we are*

### **We are our land. We are our people.**

The values we believe in and which guide us are those of simple, genuine people who have made the land and agriculture their reason for living. The rural culture typical of Food Valley consisting of solidarity, respect, hard work, but also of passion and a **taste for good things**.



**WE MAKE**  
good things well, with  
constant commitment



**WE WORK**  
trying to improve at all  
times



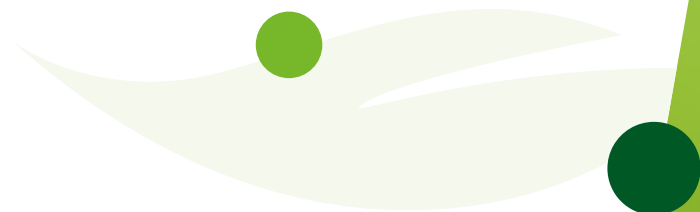
**WE ARE**  
transparent and  
consistent, always



**WE HAVE**  
maximum respect of our employees  
and all the people who choose to  
trust us



**WE FEEL**  
responsibility for what we  
do





## OUR NUMBERS



6,400 m<sup>2</sup>

INDOOR  
AREAS



2,600 m<sup>2</sup>

PRODUCTION  
AREA



3,800 m<sup>2</sup>

WAREHOUSE  
AREA



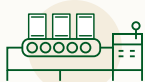
6

PACKAGING LINES  
OF READY MEALS  
IN A BOX



24,500,000

PACKS OF  
PASTA KITS



5

PACKAGING LINES  
OF SAUCES AND CONDIMENTS  
IN A POUCH



51,000,000

POUCHES OF  
CONDIMENTS AND  
SAUCES

2,000,000

POUCHES OF  
PASTA/RISOTTO  
AND SOUP



2

PACKAGING LINES  
OF FIRST COURSES  
IN POUCH AND CUP



1,700,000

CUPS AND BOWLS  
OF INSTANT  
READY MEALS



4

MIXING LINES



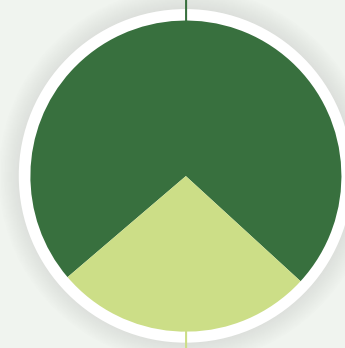
>1,000,000 Kg

MIXED  
PRODUCTS



72.8%

EXPORT



27.2%

ITALY



## AN INDUSTRIAL REALITY WITH A *Craftsman's Spirit*

**We have grown without ever losing the craftsman's spirit of a great family.**

We are a cohesive team, united by solid foundations and individual know-how, working synergistically and efficiently.

From research and development to production, from marketing services to the commercial sector, crossing all the company's departments, all fully committed to finding the best solutions and delivering winning innovations.

<b>Marzio Tellini</b>	Founder & CEO
<b>Annarita Bua</b>	Commercial and Industry Manager
<b>Francesca Dacci</b>	Assistant Manager
<b>Felicia Groza</b>	Customer Service
<b>Stefano Bacchi</b>	R&D Manager
<b>Caterina Razzini</b>	R&D Assistant
<b>Annalisa Fiaccadori</b>	R&D Assistant
<b>Stella Sorrentino</b>	Quality Assurance and Control Manager
<b>Veronica Oliosì</b>	Quality Assistant
<b>Lorenzo Papi</b>	Quality Assistant
<b>Cristina Gabba</b>	Purchasing Manager
<b>Graziano de Palma</b>	Planning & Production Manager
<b>Angela Maria Monastero</b>	Planning & Production
<b>Andrea Montanari</b>	Facility Manager
<b>Miriam Pecchini</b>	Administration
<b>Patrizia Ferrari</b>	Receptionist

# *Strengths*



# *Human Capital*

## OUR BEST INVESTMENT

**People are the beating heart of our company.**

Which is why we invest in training and try to motivate our team by involving them from the outset in every project.

- **OUR EXPERTISE**  
allows us to offer a quality which sets us apart.
- **OUR DEDICATION, COURTESY AND HELPFULNESS**  
allow us to always be present with a positive approach.
- **OUR MOTIVATION**  
inspires **continuous improvement**, which we aspire to every day.





 OUR FLAGSHIP

# Research AND Development

## IS THE HEART OF OUR COMPANY

**The Research and Development Department, with over one hundred new personalized recipes each year, is the engine of the Company.**

Our team of food specialists can offer products, including tailor-made options, in many areas of application, such as the savoury snack sector, baked goods, cakes, frozen foods, and ready meals.

Our laboratory is a real experimental kitchen on which all the company's **know-how** converges which, combined with the **experience, passion and creativity of our team**, allows us to provide our customers with a **unique service**.

**The products we develop are always customizable** according to the needs of the customer, optimizing functionality, technological content, quality and cost.

The work of all the members of our team is geared towards achieving one single objective: the **full satisfaction of the customer**, guaranteeing an **excellent fast turnaround**.



350

RAW  
MATERIALS  
USED



>170

PRODUCTS





## WE ARE A BORN *Partner*

### **We like to listen but also to share.**

To accompany our customers throughout a project from the design of the product to its packaging, **at every moment of the process** until also the results can be shared.

### **We make possible whatever others find difficult.**

We are able to satisfy market demand thanks to our **know how** and our company **structure**.

Our **production organization** is **modular** and **flexible** and allows us to satisfy requests for both copious and small quantities with **timeliness** and **punctuality**.



# Quality AND Certification

## 1 THE TASTE, CONSISTENCY AND SAFETY OF OUR PRODUCTS

## 2 SATISFACTION OF DIFFERENT TASTE REQUIREMENTS

Depending on habits and lifestyles.

## 3 PRODUCT SAFETY

Every day we carry out numerous, accurate checks to verify compliance with predetermined quality standards: from the incoming raw materials, to the separate phases of the production process, and the shipping of the finished products.

## 4 HYGIENE AND SAFETY OF WORKING ENVIRONMENTS

We make every effort to ensure **maximum safety for the company's workers**, from the hygiene of the working environments to compliance with the food sector regulations in force.







# *Retail Products*



## RETAIL PRODUCTS

Liodry Foods, with more than 20 years of experience in the Ready Meal sector, makes its R&D team and its specialists available to retailers, large-scale distributors and importers/distributors, to be able to supply recipes for specific customer brands or under its own Chef Tellini brand.



Ready Meals in a  
*POUCH*



Ready Meals in a  
*CUP*



Ready Meals in a  
*BOX*





## A WIDE RANGE OF READY MEALS DEDICATED TO NEW LIFESTYLES

### Easy to prepare and surprisingly delicious!

Ready-to-eat dishes to enjoy anywhere, anytime.

Our condiments, created from carefully selected ingredients, are designed to enhance pasta, rice and cous cous, offering a quick, healthy and tasty meal.

Our production sites are certified according to the most rigorous quality standards ISO 9001 and IFS.

Our Ready meals, at the specific request of the customer, can be certified Organic, Kosher or Gluten Free as well as meeting the criteria of vegan or vegetarian diets.



THE RIGHT  
TASTE FOR  
EVERY OCCASION



**Liodry Foods**  
Food Specialists



## READY MEALS IN A *POUCH*

Packaging in pouches is ideal for preserving **freshness** and guaranteeing products long **shelf-life**, even in the case of **transoceanic journeys** in containers, while enabling excellent logistics optimization.

The first courses in a pouch are prepared simply by adding **cold water** and cooking **in a saucepan** or **microwave** for a few minutes.

Our packaging machines can produce **different pouch sizes** with a capacity ranging **from 50g to 250g**, ideal for one, two or three servings.

The Liodry Foods range of Ready Meals in a pouch is extremely wide and includes:

### PASTA

- Fusilli with Cheese
- Fusilli with Pesto
- Fusilli with Tomato and Mozzarella
- Macaroni Old American Cheese
- Penne with Mushrooms
- Penne with Salmon
- Sedanini alla Carbonara
- Sedanini alla Parmigiana

### RISOTTO

- Risotto with Asparagus
- Risotto with Mushrooms and Porcini
- Risotto alla Milanese with Saffron
- Risotto with Seafood



**LiodryFoods**  
Food Specialists

# READY MEALS IN A *CUP*

The cup is the best way to have a **quick and healthy meal** on hand **without the need for refrigeration**; to prepare it just add boiling water and wait for a few minutes.

All our cups are prepared by adding boiling water and waiting for a few minutes.

The Liodry Foods range of Ready Meals in a cup is extremely wide and includes:

## PASTA

- Fusilli with Pesto
- Fusilli with Tomato and Mozzarella
- Spaghetti alla Bolognese
- Spaghetti alla Carbonara

## RISOTTI

- Risotti with Saffron
- Risotti with Mushrooms

## ETHNIC RECIPES AND SOUPS

- Tabbouleh Couscous
- Cantonese Rice
- Dahl Lentil Soup
- Cream of leek and potato





# READY MEALS IN A *BOX*

Our ready meals kits are dedicated to the more “enterprising” consumer and **they provide everything** necessary to be able to easily **cook gourmet dishes** from the comfort of your kitchen.



## LASAGNE KIT

Contains dried lasagne and a dehydrated condiment which, combined with ground meat, water and milk, creates a **delicious sauce that can serve as both ragout and béchamel**.



## PASTA AL FORNO KIT

Contains **semolina pasta** and a **dehydrated condiment** which, together with ground meat, water and milk allows preparation of a **delicious baked pasta dish**.



## MAC & CHEESE KIT

Consisting of **1 bag of macaroni pasta** and a typical American-style **Cheddar cheese sauce**. Prepared by adding the cheese dressing and a little milk to the pasta, when cooked.



## COUS COUS KIT

Contains **2 mono-portion bags** of **cous cous** dressed with different exotic recipes. The cous cous are prepared by adding boiling water and leaving to stand for a few minutes.

- Asian Cous Cous
- Exotic Cous Cous
- Hot & Spicy Cous Cous
- Lemon & Coriander Cous Cous
- Wild Mushrooms Cous Cous

## ALL KITS CONTAIN

both the **pasta** and the **dehydrated condiment** which are sufficient to obtain from **2 to 4 portions** according to type, with the addition of only a few fresh ingredients.







# *Products for Industry*

# PRODUCTS FOR *Industry*

Liodry Foods, with more than 20 years' experience in the field of dehydrated semifinished products in a powder form, makes its R&D team and specialists available to customers to be able to supply **tailor-made** products with high technological and service content.



Seasonings for  
*Snacks*



Preparations for  
*Stuffed  
Dry Pasta*



Preparations for  
*Breading and Batter*



Preparations for  
*Industrial Food  
Specialties*



Preparations for  
*UHT VEGETABLE  
CREAM*



Ingredients and Flavours for the  
*Food Preservation  
Industry*



Dehydrated Preparations for  
*Ready Meals*



Preparations for  
*Desserts*





PRODUCTS FOR INDUSTRY

# SEASONINGS FOR *Snacks*

We offer a wide range of aromatic preparations for snacks suitable for all kinds of application:

- **DUSTING**
- **IN A SLURRY WITH AN OIL BASE**
- **MIXED DIRECTLY INTO DOUGH;**

This versatility allows them to be used on **potato crisps, extruded snacks and pellets**, but also on **crackers, taralli and all bakery products**. Preparations can be made in line with the most current demands, such as **gluten free, natural, palm oil free, vegetarian, vegan** and **customized** to the specific needs of each customer.

## THE CLASSICS

- |                   |                            |                      |                      |
|-------------------|----------------------------|----------------------|----------------------|
| • 4 Peppers       | • Cheese & Onion           | • Mortadella         | • Roast Chicken      |
| • Balsamic        | • Provençal/Aromatic Herbs | • Nacho              | • Ham                |
| • Vinegar Flavour | • Cheese                   | • Paprika            | • Salt & Pepper      |
| • Bacon           | (different aromatic notes) | • Pink Pepper & Lime | • Salt & Vinegar     |
| • Barbecue        | • Honey & Mustard          | • Basil Pesto        | • Sour Cream & Onion |
| • Cacio & Pepe    | • Ketchup                  |                      | • Truffle            |

## NEW TRENDS

- Cheddar Chilli Chipotle
- Chilli Chipotle
- Jamaican Jerk
- Teriyaki Sauce



**ON DEMAND**  
(After a feasibility check)



VEGETARIAN



VEGAN



ORGANIC



GLUTEN FREE



**Liodry Foods**  
Food Specialists



PRODUCTS FOR INDUSTRY

## PREPARATIONS

# FOR *Stuffed Dry Pasta*

Our semi-finished products are ideal to enhance and characterize the taste of **fillings** for **dry pasta**, helping to obtain a product that is consistent over time.

Liodry Foods products will help you standardize your industrial production, helping to achieve optimum results in terms of **taste**, **shelf-life** and **runnability**.

### CHEESE BASED

- 4 Cheese Flavour
- Cheddar Flavour
- Emmenthal Flavour
- Gorgonzola Flavour
- Grana Flavour
- Pecorino Flavour



Available also for  
**TAILOR-MADE  
RECIPES**



ON DEMAND

(After a feasibility check)



VEGETARIAN



VEGAN



ORGANIC



GLUTEN  
FREE





PRODUCTS FOR INDUSTRY

## PREPARATIONS FOR *Breading* AND *Batter*

Our range includes several highly functional products designed for all bases such as **meat, fish and vegetables**.



ON DEMAND

(After a feasibility check)



VEGETARIAN



VEGAN



ORGANIC



GLUTEN  
FREE

### • PRE-DUST

mixtures specifically designed to increase adhesiveness of the batter on particularly smooth products, ensuring uniform coverage.

### • BREADING WITH OR

#### WITHOUT EGG

guarantees an attractive golden brown for all preparations.

### • BATTER

used alone or with pre-dust they guarantee light and crispy fried food.





PRODUCTS FOR INDUSTRY

# PREPARATIONS FOR *Industrial Food Specialties*

Liodry Foods offers a wide range of high-performance semi-finished products for the industry specially designed for the general food and food specialties industries.

Our **dehydrated bases**, characterized by a **long shelf-life**, simplify the production processes thanks to their ease of use and their **immediate solubility and dispersion** in all matrices; supply of the product in “a dosing bag” eliminates finicky manual weighing and reduces the number of ingredients to be purchased by the customer thereby providing a high service level.



ON DEMAND  
(After a feasibility check)



VEGETARIAN



VEGAN



ORGANIC



GLUTEN FREE

## HOT AND COLD BÉCHAMEL

### PREPARATIONS FOR ROUX

Ideal for fresh, refrigerated and frozen dishes.

## BROTHS AND STOCKS

Because of their versatility, these lend themselves to many applications in food and catering, and in the fields of fresh and frozen foods.

- Chicken Gravy
- Fish Stock
- Meat Stock
- Chicken Stock
- Vegetable Stock

## FLAVOURINGS

Produced from selected spices and herbs, these enhance all your recipes whether traditional or ethnic.

- For Meat
- For Fish
- For Vegetables
- For Sauces and Condiments

## SIDE SAUCES

- Dill
- Béarnaise
- Brown Sauce
- Curry
- Mushroom
- Hollandaise
- Green Pepper

*Liodry Foods*  
Food Specialists



## PREPARATIONS FOR

# *UHT VEGETABLE CREAM*

Our semi-finished products simplify production processes thanks to their ease of use and their immediate solubility and dispersion in all matrices.

The supply of products in a “**Dosing Bag**” eliminates finicky manual weighing operations and reduces the number of ingredients to be purchased by the customer thereby providing a high degree of service.

**Water, vegetable fats and sometimes sugar** are added to obtain **several types of vegetable cream: for culinary use, to be whipped for confectionery, or multi-purpose versions rich in fibre.**

### UHT VEGETABLE CREAM

- Cooking cream
- Whipping cream for pastries
- Multi-purpose whipping cream rich in fibre

### AROMATIC PREPARATIONS FOR COOKING CREAM

- Cheese
- Porcini mushrooms
- Salmon and Truffle





PRODUCTS FOR INDUSTRY

# INGREDIENTS AND FLAVOURINGS FOR THE *Food Preservation Industry*

Our blends of carefully selected and meticulously prepared ingredients allow the creation of **ready made sauces, pasta sauce and pizza toppings** directly in a tank, with only the addition of tomato derivatives.

The product thus composed does **not require the boule cooking** but can go directly for thermal processing (UHT or pasteurization) and then packaging.

## FLAVOURINGS FOR TOMATO-BASED SAUCES

- Arrabbiata (with chilli)
- Red Pesto
- Tomato & Basil
- Pizza Topping





## DEHYDRATED PREPARATIONS FOR *Ready Meals*

Our range of dehydrated condiments for ready meals includes all the **traditional Italian recipes** and **several ethnic recipes from around the world**, but they can, however, **always be customized** according to the customer's needs.

We provide:

- **POWDERED CONDIMENTS**

which can be used as is for **Ready Meals** in pouches and cups.

- **DOYPACK CONDIMENTS**

specially designed for use in doypacks, easy solubility, injectable, and with good resistance to heat treatment.

### **BLENDS FOR PASTA, RISOTTO ETC.**

- |                            |                        |                        |                         |
|----------------------------|------------------------|------------------------|-------------------------|
| • 4 Cheese Flavour         | • Carbonara            | • Pesto alla Genovese  | • Salmon                |
| • Alfredo                  | • Curry and vegetables | • Red Pesto            | • Sicilian              |
| • Arrabbiata (with chilli) | • Cheese & Herbs       | • Chicken and Mushroom | • Truffle               |
| • Asparagus                | • Cream & Mushrooms    | • Tomato & Basil       | • Vegetables and Olives |
| • Vegan Bolognese          | • Parmesan             | • Tomato & Cream       |                         |
| • Broccoli and cheese      | • Seafood              | • Tomato & Ricotta     |                         |

### **POLENTA**

- Aromatic herbs
- Cheese
- Mushroom





PRODUCTS FOR INDUSTRY

## PREPARATIONS FOR *Desserts*

Ideal for use in the Ho.Re.Ca. channel and in catering.

**Easily prepared** with the **addition of milk and cream**, hot or cold.

### HOT

- Milk pudding
- Chocolate
- Custard
- Crème Caramel
- Muffins
- Mug Cakes
- Sponge Cake
- Panna Cotta
- Waffle

### COLD

- Bavarese
- Catalan Cream
- Custard
- Frozen Yogurt
- Mousse (various flavours)
- Soft Ice-Cream with Nougat
- Sorbet
- Tiramisù





**Liodry Foods s.r.l.**

Via E. Mattei, 8/A - 42043 Gattatico (RE) - Italy  
Tel. +39 0522 908725 | [info@liodryfoods.com](mailto:info@liodryfoods.com)